

Message Text

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ACTION COME-00

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FM AMEMBASSY MANILA

TO SECSTATE WASHDC 608

UNCLAS MANILA 14666

FOR: COM/BIC/OED/OBOD/OPIOS

E.O. 11652: N/A

TAGS: BTIO, RP

SUBJ: FOREIGN LICENSING OPPORTUNITY, ALLIED TUBE AND CONDUIT
CORPORATION, GALVANIZING PROCESS: OPPORTUNITY NO. 7-76-001

REF: SECSTATE A-3444 OF JULY 12, 1976

FOLLOWING FIRMS INTERESTED IN THE OPPORTUNITY:

1. SUPER INDUSTRIAL CORPORATION

PHESCO HOUSE

73 QUEZON BOULEVARD EXTENSION

QUEZON CITY, PHILIPPINES

ATTENTION: MR AMANDO D. DURLAO, JR

VICE PRESIDENT, MANUFACTURING

2. REPUBLIC STEEL TUBE, INC.

PAMPLONA, LAS PINAS

RIZAL, PHILIPPINES

ATTENTION: DR FRANCISCO SY GAISANO, EXECUTIVE VICE PRESIDENT

3. GOODYEAR STEEL PIPE CORPORATION

128 QUIRINO HIGHWAY

BAESA, QUEZON CITY, PHILIPPINES

ATTENTION: MR HENRY TIU, VICE PRESIDENT

4. MALLEABLE METAL INDUSTRIES, INC.

C/O WARNER BARNES AND COMPANY

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P.O. BOX 1191 MCC

MAKATI, RIZAL, PHILIPPINES
ATTENTION: MR ARMANDO BITO, VICE PRESIDENT

IN THE PHILIPPINES, THE ONLY EXTENSIVE USERS OF THE
GALVANIZING PROCESS ARE THE PIPE MANUFACTURERS WHICH
PRODUCE CONDUIT G.I. PIPE AND BLACK IRON PIPES. MOST
WIDELY USED PROCESS IS THE HOT-DIPPED WET PROCESS.
PIPE PRODUCTION IS APPROXIMATELY 500-600 TONS PER
MONTH OF WHICH ALMOST 10 PERCENT IS ZINC INGOT/SLAB
REQUIREMENTS.

IN REPLYING TO THESE FIRMS, TECHNICAL LITERATURE SHOULD
BE ENCLOSED.
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